

## AI-Driven Digital Transformation

State, Local & Education Capability Statement

MD MBE/SBE Cert: 26-134

● eMMA Registered | SAM Active

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### COMPANY OVERVIEW

Sthenos Technologies is a Maryland-certified Minority Business Enterprise (MBE) and Small Business Enterprise (SBE), eligible to fulfill participation goals on State of Maryland contracts. We deliver AI-enabled platforms, application development, cloud engineering, and quality assurance services to state, local, and education clients across the country, with deep delivery presence in the Mid-Atlantic region.

### STATE OF MARYLAND CERTIFICATION

#### MBE / SBE Certified | Certification No. 26-134

Eligible to fulfill MBE participation goals on State of Maryland contracts. Listed in DoSEM Directory of Certified Firms. Registered on eMaryland Marketplace Advantage (eMMA).

### CORE COMPETENCIES

#### Artificial Intelligence & Data

- ML, predictive analytics, NLP
- AI decision support
- Data engineering & pipelines
- Constituent insights

#### Application Development

- Constituent-facing portals
- Case management systems
- Section 508 accessibility
- Mobile & responsive design

#### Cloud Consulting & Engineering

- Cloud migration & optimization
- AWS, Azure, GCP
- DevSecOps, CI/CD pipelines
- StateRAMP-aligned environments

#### Digital Transformation

- Human-Centered Design (HCD)
- Agile & SAFe delivery
- Legacy system modernization
- Service redesign

#### Quality Engineering

- Functional, perf, security QA
- Test automation
- Audit-readiness
- CJIS-aligned testing

#### Team Augmentation & IT Staffing

- PMs, Scrum Masters, Coaches
- Data Scientists, ML Engineers
- DevOps, Cloud, Security
- US-based talent

### DIFFERENTIATORS

#### 1 Maryland Certified

MBE / SBE certified to fulfill participation goals on State of Maryland contracts. Listed in the DoSEM Directory of Certified Firms.

#### 2 Constituent-Focused

Every system is designed for the residents who will ultimately use it. Section 508 compliant, multi-language, and mobile-first by default.

#### 3 Proven Execution

Structured delivery with clear timelines, defined ownership, and ongoing support. Projects move from RFP response to deployment smoothly.

#### 4 Secure by Design

Security embedded across development from architecture and access controls to monitoring. CJIS, HIPAA, and StateRAMP-aware.

#### 5 Procurement-Ready

Registered on eMMA. Prepared for cooperative purchasing vehicles. Experienced responding to state and local RFPs and ITNs.

**SLED SECTORS SERVED**

|   |  |   |
|---|--|---|
| <p style="text-align: center; border: 1px solid white; border-radius: 5px; padding: 2px 5px; display: inline-block;"><b>STATE</b></p> <h3 style="margin-top: 10px;">State Government</h3> <p>Statewide IT modernization, agency-specific transformations, and cross-agency platforms supporting state CIOs and program offices.</p> <hr style="border: 0.5px solid white;"/> <ul style="list-style-type: none"> <li>→Health &amp; human services</li> <li>→Revenue, tax &amp; treasury</li> <li>→Transportation &amp; DOT</li> <li>→Workforce &amp; UI systems</li> <li>→Statewide cyber &amp; cloud</li> </ul> | <p style="text-align: center; border: 1px solid white; border-radius: 5px; padding: 2px 5px; display: inline-block;"><b>LOCAL</b></p> <h3 style="margin-top: 10px;">Cities &amp; Counties</h3> <p>Constituent-facing services, public safety platforms, and operational systems for cities, counties, and special districts.</p> <hr style="border: 0.5px solid white;"/> <ul style="list-style-type: none"> <li>→311/911 platforms</li> <li>→Public safety, CJIS</li> <li>→Smart city infrastructure</li> <li>→Procurement, finance, ERP</li> <li>→Permits &amp; licensing</li> </ul> | <p style="text-align: center; border: 1px solid white; border-radius: 5px; padding: 2px 5px; display: inline-block;"><b>EDU</b></p> <h3 style="margin-top: 10px;">Education &amp; Public Universities</h3> <p>Technology platforms for K-12 districts, public universities, and state education systems. FERPA-aware with accessibility built in.</p> <hr style="border: 0.5px solid white;"/> <ul style="list-style-type: none"> <li>→Student information systems</li> <li>→Learning platforms</li> <li>→Research computing</li> <li>→Campus operations</li> <li>→K-12 administrative systems</li> </ul> |
|---|--|---|

**STATE & LOCAL COMPLIANCE FRAMEWORKS**

StateRAMP

CJIS

HIPAA

FERPA

Section 508

PCI DSS

SOC 2

NIST 800-53

MD IT Security Policy

**CORPORATE SNAPSHOT**

|                            |  |
|----------------------------|--|
| <b>LEGAL NAME</b>          | Sthenos LLC (DBA Sthenos Technologies)         |
| <b>MD MBE/SBE CERT</b>     | 26-134   NAICS 541611, 541613                  |
| <b>eMMA REGISTRATION</b>   | Active on eMaryland Marketplace Advantage      |
| <b>FEDERAL CREDENTIALS</b> | EDWOSB   WOSB   UEI ULUZGKWCYJB7   CAGE 9RX92  |
| <b>QUALITY APPRAISALS</b>  | CMMI Dev / 5   ISO 9001:2008                   |
| <b>PRIMARY NAICS</b>       | 541511 (Custom Computer Programming)           |
| <b>SECONDARY NAICS</b>     | 541512, 541519, 541611, 541613, 541690, 561320 |
| <b>HEADQUARTERS</b>        | 1775 Tysons Blvd, 5th Floor, Tysons, VA 22102  |
| <b>SAM STATUS</b>          | Active. All Awards. Expires 03/12/2027         |